


**Tome Tomcevski**

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**WYG International**   
**To whom it may concern,**

Dear Ser or Madam,

I am writing in response to your advertisement posted on the WYG international *web* site in which you are looking for a candidate to fill a position of: Institutional Building for Regional Economic and SME Development, Macedonia (ref: E2831)

 I am recently graduated from The University of Skopje, the department of Economy. My special interest is in special focus on Small and Medium size enterprises development. I graduated with highest grades.

I am a founder and director of consulting company, leader in the field of corporate culture transformation, business executive and leadership coaching, operating in the regions of South East Europe.

I have been working in the Balkans since 2004, with regional donors (EAR and USAID) as well as private companies on variety of SME development projects.

My training, and consulting work has contributed to the individual and organizational development of the people and businesses I have worked with.

Organizations have benefited from my work in developing vision, values and behaviors that support sustainable business cultures, support and care for employees and society. Managers have developed leadership skills, increased performances and developed empowering coaching style.

I have exceptional organizational, leadership and coordinative skills, facilitation and negotiation skills and I am extremely good in bringing the best of people and institutions in whatever they do.

I firmly believe that my skills and experience will combine to provide a pivotal platform for undertaking part in this project and would welcome an opportunity to discuss my application further.

Sincerely yours

Tome Tomcevski

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